



FEBRUARY 2018

living the DAWESome life!

TANTALIZING TRENDS, TRANSFORMATIONAL TIPS & THE JOURNEY TOGETHER

LOVE.

Happy Valentine's Day!

I love February! So for me, this is the perfect time for a love-fest! Welcome to the party!

What I've always loved most is connecting with people. And that means you! Because of friends, clients and colleagues like you, I love my life. And my job! So THANK you!

As always, I remain deeply passionate about doing all I can to help you love your life too. Whether that means helping you buy or sell a home, suggesting a cool, new restaurant or sharing a laugh. Each of us is designed to be in

relationship. That includes relationships with ourselves, partners, families, jobs, nature and more.

Even this newsletter is about relationship. From the trees that were planted to make the paper, the people who masterminded and produced the technology to print it, photographers who supplied art and many others. We're all in this together.

May each day of February and all the days to come bring even more togetherness and more of everything you LOVE!



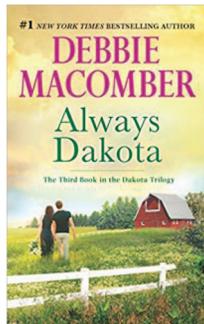
Heather



LIFE.

10 SIMPLE WAYS TO BRING MORE HEART INTO YOUR HOME.

1. Invite family and friends for a dinner party
2. Watch a romantic movie
3. Cuddle up with Heather's favorite book series, (*The Dakota Series* by Debbie Macomber) and a cozy blanket
4. Eat chocolate!
5. Sprinkle rose petals into a warm bath
6. Dance the tango in your kitchen
7. Enjoy a Staycation
8. Write a love letter at the kitchen table
9. Work on your favorite crafts
10. Bake bread (or just enjoy the aroma as it warms in the oven)



PLANT POWER! LET NATURE GIVE INDOOR AIR A CLEAN SWEEP

Your home can become a hotbed for a variety of toxic chemicals.

This includes emissions from cleaning supplies, paint, furniture, carpeting and more. The good news is that while you can buy an air purifier, you can also purchase plants that add green while they clean your home!

BOSTON FERN

This traditional favorite removes more formaldehyde than any other plant. Wow! Plus, they're great at removing other chemicals including car exhaust that might seep into your home if your garage is attached.

RUBBER TREE

This beauty does great in low light and provides a big air quality benefit. Also perfect for removing formaldehyde and other pesky toxins.

ENGLISH IVY

A beautiful indoor plant to set on a plant stand, or hang from the ceiling as its vines grow long and lush, this classic feels right at home in any house!

PEACE LILY

A blooming green plant that does well in low light and requires minimal care, The Peace Lily removes benzene and certain VOCs emitted by certain cleaning products. It's also a natural humidifier.



2018: HOTTEST DÉCOR TRENDS!

Ready to spruce up your home? Start here!

COLOR:

Rich, warm, high velocity color is hot this year. Check out Benjamin Moore's hot pick Caliente AF-290, Sherwin Williams Oceanside 6496 172-C7 or earthy colors like rust, tobacco and red earth paired with a warmer gray.

LIGHTING:

What's old is new. Vintage lighting leads with sconces, lanterns and pendants!

SINKS:

Ever get a "sinking" feeling? Then go for it! We're seeing concrete and granite composite trending for the kitchen. For the baths and laundry—farmhouse, trough or bucket sinks are cleaning up!

ACCENTS:

Nature is our muse, and top designers and architects are bringing the outdoors in with natural accents like copper, brass, bone, shells, rocks and concrete. Also new this season: geometric patterns, black and white, floral patterns with funky colors and exaggerated designs.

MASTER BEDROOMS:

Less is more for 2018! Fabric textures, clean lines and all things wabi-sabi—the perfection of imperfection.

UPHOLSTERY

Va va voom VELVET!



MORE.

SIPPING CHOCOLATE — PREPARE YOUR OWN LOVE POTION

We have the ancient Maya to thank for our deep and lasting love affair with chocolate.

An aphrodisiac, the Maya drank this sacred beverage with most meals and especially during occasions like engagements and marriages. It was more than delicious! It was downright divine! So it should come as no surprise that the scientific name of the chocolate plant, theobroma, translates literally to "food of the gods".

While today our version of hot chocolate is very sweet, processed and is often purchased pre-mixed, the Maya prepared theirs with fresh goat milk, raw cocoa powder, ground cinnamon, ground nutmeg, ground chili pepper and honey.

Here's my variation on this ancient classic. It delivers all the divine, creamy chocolaty goodness without the spicy chilies.

Stir all ingredients into a saucepan, heat and serve!

- 1 cup almond milk
- 2 tbs raw cacao powder
- Sweeten to taste (choose from: honey, stevia or cassava syrup)

Enjoy!



SELL! SELL! SELL!

Higher pricing, shorter time to sell, fewer properties.

If you're wondering if now is the right time to sell your home, the answer is yes, yes, yes! The market last year created a housing shortage—and with inventory down nearly 22%, it's **a sellers market!**

Plus, financing is getting easier; with rates expected to rise just slightly. The economy is strong and consumer confidence is high. Builders are responding with plans to create more inventory.

Median sales price in Minnesota is up 6.9% to \$223,000. Average list price received from original price is 97.2%. (According to MAAR)

THANK YOU FOR THE REFERRALS! Sue Weibel • Alex and Megan Vasatka • Anna Schlaht

WELCOME & CONGRATS! OUR FAMILIES KEEP GROWING. Beth & Paul Grabow • Alisa and Adam Keniger • Megan and Alex Niemer • Jessica and Ben Whitcomb

CONGRATULATIONS ON CLOSING! Sadaf Ahmad • Alia Allison and Ryan Kulig • Gideon and Catherine Yong • Carl Sneep • Alisha Samp • Matt and Jenny Muilenberg • Alex and Megan Vasatka • John and Amelia Svenningsen • Colleen Urquhart • Briana and James Donald



Let's Connect! **952-848-2462** [HEATHER M DAWE](mailto:HEATHER.M.DAWE) HeatherDawe.com